



LEADING PROVIDER OF LUXURY GARDEN FURNITURE AND ACCESSORIES

CUSTOMER CHALLENGE

As a leading provider of garden furniture for the luxury end of the market, product quality and surface finish quality are the important aspects to maintaining a great reputation. This client, therefore, needed to ensure they could predict the quality of their products early in the design process, as well as being able to manufacture batches of their products. This enabled them to increase profitability and remain a leading provider in their industry.

PROJECT GOALS

The key goal for the client was to work with a provider who could help them with all aspects of the design to manufacture process. They aimed to automate their workflows and use all CAM applications to ensure the product quality was good enough to sustain them as a leading provider in the luxury market.

SOLUTION

Man and Machine were able to help the client achieve their goals by carrying out the following services:

- Software Asset Management
- Software User Optimisation
- Software Support Services
- Product User Training
- Post Processor Development
- Post Processor Support

BUSINESS OUTCOMES

Man and Machine helped this client by providing support, training and developing post processors for multiple CNC machines. This allowed the client to innovate without compromising the quality of the end product.

CONCLUSION

"Man and Machine are a trusted partner. They have been there from the start to help us grow and adapt our internal manufacturing processes and machines. We would not be where we are today without them."

