

LEADING MANUFACTURER OF PRODUCTS AND SERVICES TO THE OIL AND GAS INDUSTRY



CUSTOMER CHALLENGE

This leading organisation in the Oil and Gas industry, turned to Man and Machine as a trusted partner to help them to drive up profitability in an ever-evolving industry. They sought to automate internal processes to maximise productivity whilst reducing costs.

PROJECT GOALS

The organisation had 2 key goals in mind:

- To rationalise their software asset management, therefore maximising usage and minimizing cost.
- To use a Vault Data Management Solution to automate manual workflows.

SOLUTION

Following several initial conversations and a scoping exercise, Man and Machine were able to fulfil the following solutions/services:

- Software Asset Management
- Software User Optimization
- Data Management Review
- Vault Re-Design
- Vault Data Standard Implementation
- Vault ERP System Integration
- Vault Event Trigger Implementation
- Product Training
- Software Support

BUSINESS OUTCOMES

The implemented and supported solution has allowed the client to increase their profits by reducing overall customer response times, as well as removing manual human error. They found that the Vault Re-Design and ERP System Integration allowed them to automate their manual processes, which consequently had a massive impact on their goals of maximising usage and minimizing cost.

CONCLUSION

Man and Machine worked closely with the client to completely rebuild a data management system, that integrated with and automated all downstream processes, procedures and systems. This system was extremely successful for the client, and when added to the software rationalisation, the client now has a very robust and commercially attractive solution.