



# A LARGE MANUFACTURER OF MEDICAL PRODUCTS AND DEVICES

## CUSTOMER CHALLENGE

Being in the medical industry, device accuracy, product performance and product quality are all factors that can change lives. This client needed to predict all these things, allowing them to minimize risk and maximize productivity.

## PROJECT GOALS

The key goal of this project was to implement, train and support all users in the moulding process. Since the start of the relationship, the business processes have changed significantly with new techniques and moulding processes, like dual shot processes, being implemented. They needed to work with a partner who could continuously support them throughout these changes and ensure the users were utilising the toolsets as efficiently as possible.

## SOLUTION

To ensure the company were using the toolsets to maximum capability and able to predict product performance, Man and Machine provided the following services:

- Software Asset Management
- Software User Optimization
- Software Support
- Product User Training
- Long Fibre Assistance

## BUSINESS OUTCOMES

With the help of Man and Machine, product quality can now be accurately predicted, and potential issues identified early enough to design out of the final product. Ultimately, this helps the reputation of the company and allows products to be sustainably developed.

## CONCLUSION

"Man and Machine have always been there to help us grow and develop in our ever-changing industry. We know they are there to help us."

